

National HVACR Educators and Trainers Conference

Grant Writing and Research



**Presented by Andrea Allen
The Grant Mother LLC.**

Overview:

This session will provide an introduction to grant writing and where to look for potential funders.

Developing grant proposals can be challenging for many small schools and HVACR programs. You simply don't have the time, staff, or experience to look for funding or to write a grant proposal. This session will help you navigate the grant writing process.

What Attendees Will Learn:

- Gain knowledge about grants
- Tips on how to find available funds
- Tips on how to interpret request for programs
- Tips on how to organize and write a grant
- Each attendee will receive a packet of grant proposal templates

Bio:

Andrea is proficient in creating proposals from concept to final documentation, writing policies and procedures, program development, strategic planning, researching potential funders, and writing final grant award reports.

Andrea is a member of the American Association of Grants Professionals, the American Grant Writers Association, the Society for Nonprofit Organizations, American Society for Information Science, Greater Phoenix Chamber of Commerce, Arizona Hispanic Chamber of Commerce, and the Better Business Bureau. Andrea is a graduate of the Hispanic Leadership Institute, a Business Volunteer for the Arts of the Arts and Business Council, a Technical Assistance Partners Consultant for St. Luke's Health Initiatives. Andrea has a bachelorette degree in technical writing and graduate of the Hispanic Leadership Institute.